

# INTERVIEW TIPS FOR "STUMP" QUESTIONS

## "Tell Me About Yourself"

- Align your answer with qualities the company needs (as indicated in the job description). BE HONEST!
- Keep it professional! Do not talk about your family, pets, or hobbies unless asked to do so.
- Use your Elevator Pitch here.
- Be concise. The interviewer will ask you follow-up questions, so you do not want to spend more than 30 seconds to one minute on your answer.

## "Why Should I Hire You?"

- Align your answer with the company's needs as stated in the position description.
- Provide examples of your work experience.
- Be specific. Avoid generic answers that other people have already given.

## "Why Do You Want to Work Here?"

- Demonstrate that you have done your research on the company.
- DO NOT talk about salary, vacation, or other benefits.
- Show you value what the company values.
- Tie in what you know about the company culture.
- Mention the unique value you would bring to the company as an employee.

Want help preparing for your next interview? Schedule a Mock Interview appointment with a Career Development team member through the Life Calling Office (suite 290 above Wildcat)