



INDIANA WESLEYAN UNIVERSITY

Transfer Pathway

HOCKING COLLEGE

To

INDIANA WESLEYAN UNIVERSITY (IWU)

Business Management & Entrepreneurship, AAB

B.S., Management (BSM)

Credit is granted for undergraduate course work with a satisfactory grade ("C" or above) in a 100-level or higher course, or for graduate course work with a satisfactory grade ("B" or above) in a 500-level course or higher, taken at a college or university that is accredited by an accrediting agency recognized by both the U.S. Department of Education (ED) and the Council for Higher Education Accreditation (CHEA). This transfer guide is for National & Global courses of study only and is not meant to be used for purposes for IWU-Marion. *

Associate Degree Plan of Study: HOCKING COLLEGE

| Business Management & Entrepreneurship, AAB | | |
|--|---|---------|
| COURSE # | COURSE TITLE | CREDITS |
| BUS 1100 | Introduction to Entrepreneurship | 3 |
| BUS 2247 | Business Excel | 3 |
| MATH 1103 | Applied Mathematics | 3 |
| ACC 1101 | Financial Accounting | 3 |
| BUS 1000A | Business Consulting Team A | 0.5 |
| GS 1010 | Pathways to Prosperity | 1 |
| BUS 2130 | Sales (SL) | 3 |
| ENGL 1510 | English Composition | 4 |
| BUS 2250 or RE 1101 or SUPR 2235 | Negotiations or Principles and Practices of Real Estate or Supervision & Leadership | 3 |
| BUS 1000B | Business Consulting Team B | 0.5 |
| COMM 1130 | Speech | 3 |
| BUS 1110 or BUS 1300 | Marketing or Operations Management | 3 |
| ECON 1140 | Principles of Microeconomics | 3 |
| BUS 1200 or RE 1102 | Business Law or Real Estate Law | 3 |
| ACC 1105 or BUS 1210 or BUS 2130 | Computerized Accounting or Social Media Marketing or Lean Black Belt | 3 |
| BUS 1000C | Business Consulting Team C | 0.5 |
| HUM 2203 | Introduction to Ethics | 3 |
| BUS 2210 or BUS 2230 or RE 1140 | Human Resources Management or Advanced Selling or Real Estate Appraisal | 3 |
| BUS 2125 or RE 1130 | Finance or Real Estate Finance | 3 |
| BUS 1112 or BUS 1320 or BUS 2100 | Sales Management or Logistics or Consumer Behavior | 3 |
| BUS 2211 or BUS 2300 or ECON 2240 or INS 1103 or WEB | Talent Development or Marketing Research or Principles of Macroeconomics or Claims Handling Principles & Practices or Web Development for Non-Profits | 3 |
| BUS 1000D | Business Consulting Team D | 0.5 |
| BUS 2600 | Business Practicum | 2 |
| BUS 2650 | Business Planning (Capstone) | 3 |
| GS 2010 | Pathways to Prosperity II | 1 |
| Total Credits | | 61 |

IWU General Education Requirements

(May be taken at IWU or any regionally accredited institution).

| IWU Gen. Ed. Requirements | May Be Satisfied By: | Credits Satisfied |
|--|---|-------------------|
| 3 credits in Biblical Studies | Met with any Biblical Studies Course | 0 |
| 3 credits in Philosophy, Biblical Studies, or Religion | Met with any Philosophy, Biblical Studies, or Religion Course | 0 |
| 3 credits in English Written Communication | Met with ENGL 1510 | 3 |
| 3 credits in English Written Communication | Met with any English Written Communication | 0 |
| 3 credits in English Oral Communication | Met with COMM 1130 | 3 |
| 3 credits in Mathematics | Met with MATH 1103 | 3 |
| 3 credits in Natural Science | Met with any Natural Science Course | 0 |
| 3 credits in Social or Behavioral Science | Met with ECON 1140 | 3 |
| 3 credits in Social or Behavioral Science | Met with ECON 2240 | 3 |
| 3 credits in Arts and Humanities | Met with HUM 2203 | 0 |
| Total Required: 30 | | 15 |

IWU Bachelor Completion Plan of Study:

| B.S., Management (BSM) | | | | |
|------------------------|---|---------|--------------------|---------------------------------------|
| COURSE # | COURSE TITLE | CREDITS | EQUIVALENT COURSES | CREDITS SATISFIED IN ASSOCIATE DEGREE |
| | Foundational Course | | | |
| MGT 302 | Management and Leadership | 3 | | |
| | Devoe Entrepreneurship Courses | | | |
| ENT 301 | The Business Idea | 3 | | |
| ENT 302 | The Customer Conversation | 3 | | |
| ENT 303 | The Culture and Operations of a Business | 3 | | |
| ENT 304 | The Cash Flow Story | 3 | | |
| | Management Courses | | | |
| ADM 310 | Digital Transformation for Managers | 3 | | |
| MTT 437 | Operations and Supply Chain Management | 3 | | |
| MGT 445 | Ethical and Legal Business Concepts | 3 | | |
| ACC 305 | Accounting and Financial Decision Making for Managers | 3 | | |
| MKG 471 | Applied Research in Marketing and Economics | 3 | | |
| MGT 432 | Organizational Behavior | 3 | | |
| MGT 451 | Quality and Project Decision-Making for Managers | 3 | | |
| MGT 460 | International Issues in Business | 3 | | |
| MGT 465 | Strategic Management | 3 | | |
| Total Core Credits | | 42 | | 0 |

Your Pathway to an IWU Bachelor Degree

IWU Bachelor Degrees require 120 credit hours

| | | |
|---|----|---|
| Associate Degree Credits: | 61 | |
| B.S. Core Credits Remaining: | 42 | |
| Gen. Ed. Credits Remaining | 15 | |
| Additional Credits Needed to Reach 120: | 2 | These may be taken at IWU or any regionally accredited institution. |

*Transfer pathways are produced as a service to associate degree students. Every effort is made to maintain up-to-date and accurate information; however, this information is subject to change. Such changes take precedence over the information on this guide. Students should work with their current advisor and an IWU advisor. Responsibility for complying with all applicable requirements ultimately rests with the student.

**Transfer pathways are intended as general guides and do not guarantee the transferability of credits. Official credit evaluations will be completed upon admission and receipt of official transcripts.

To Speak with an Enrollment Counselor Contact:

Toll Free 866-498-4968

iwuenroll@indwes.edu

www.indwes.edu/admissions/online/online-transfer