



Transfer Pathway

HOCKING COLLEGE

INDIANA WESLEYAN UNIVERSITY (IWU)

To

Business Management & Entrepreneurship, AAB

B.S., Management (BSM)

Credit is granted for undergraduate course work with a satisfactory grade ("C" or above) in a 100-level or higher course, or for graduate course work with a satisfactory grade ("B" or above) in a 500-level course or higher, taken at a college or university that is accredited by an accrediting agency recognized by both the U.S. Department of Education (ED) and the Council for Higher Education Accreditation (CHEA). This transfer guide is for National & Global courses of study only and is not meant to be used for purposes for IWU-Marion. *

Associate Degree Plan of Study: HOCKING COLLEGE

Business Management & Entrepreneurship, AAB

COURSE #	COURSE TITLE	CREDITS
BUS 1100	Introduction to Entrepreneurship	3
BUS 2247	Business Excel	3
MATH 1103	Applied Mathematics	3
ACC 1101	Financial Accounting	3
BUS 1000A	Business Consulting Team A	0.5
GS 1010	Pathways to Prosperity	1
BUS 2130	Sales (SL)	3
ENGL 1510	English Composition	4
BUS 2250 or RE 1101 or SUPR 2235	Negotiations or Principles and Practices of Real Estate or Supervision & Leadership	3
BUS 1000B	Business Consulting Team B	0.5
COMM 1130	Speech	3
BUS 1110 or BUS 1300	Marketing or Operations Management	3
ECON 1140	Principles of Microeconomics	3
BUS 1200 or RE 1102	Business Law or Real Estate Law	3
ACC 1105 or BUS 1210 or BUS 2130	Computerized Accounting or Social Media Marketing or Lean Black Belt	3
BUS 1000C	Business Consulting Team C	0.5
HUM 2203	Introduction to Ethics	3
BUS 2210 or BUS 2230 or RE 1140	Human Resources Management or Advanced Selling or Real Estate Appraisal	3
BUS 2125 or RE 1130	Finance or Real Estate Finance	3
BUS 1112 or BUS 1320 or BUS 2100	Sales Management or Logistics or Consumer Behavior	3
BUS 2211 or BUS 2300 or ECON 2240 or INS 1103 or WEB	Talent Development or Marketing Research or Principles of Macroeconomics or Claims Handling Principles & Practices or Web Development for Non-Profits	3
BUS 1000D	Business Consulting Team D	0.5
BUS 2600	Business Practicum	2
BUS 2650	Business Planning (Capstone)	3
GS 2010	Pathways to Prosperity II	1
Total Credits		61

IWU General Education Requirements

(May be taken at IWU or any regionally accredited institution).

IWU Gen. Ed. Requirements	May Be Satisfied By:	Credits Satisfied
3 credits in Biblical Studies	Met with any Biblical Studies Course	0
3 credits in Philosophy, Biblical Studies, or Religion	Met with any Philosophy, Biblical Studies, or Religion Course	0
3 credits in English Written Communication	Met with ENGL 1510	3
3 credits in English Written Communication	Met with any English Written Communication	0
3 credits in English Oral Communication	Met with COMM 1130	3
3 credits in Mathematics	Met with MATH 1103	3
3 credits in Natural Science	Met with any Natural Science Course	0
3 credits in Social or Behavioral Science	Met with ECON 1140	3
3 credits in Social or Behavioral Science	Met with ECON 2240	3
3 credits in Arts and Humanities	Met with HUM 2203	0
Total Required: 30		15

IWU Bachelor Completion Plan of Study:

B.S., Management (BSM)				
COURSE #	COURSE TITLE	CREDITS	EQUIVALENT COURSES	CREDITS SATISFIED IN ASSOCIATE DEGREE
	Foundational Course			
MGT 302	Management and Leadership	3		
	Devoe Entrepreneurship Courses			
ENT 301	The Business Idea	3		
ENT 302	The Customer Conversation	3		
ENT 303	The Culture and Operations of a Business	3		
ENT 304	The Cash Flow Story	3		
	Management Courses			
ADM 310	Digital Transformation for Managers	3		
MTT 437	Operations and Supply Chain Management	3		
MGT 445	Ethical and Legal Business Concepts	3		
ACC 305	Accounting and Financial Decision Making for Managers	3		
MKG 471	Applied Research in Marketing and Economics	3		
MGT 432	Organizational Behavior	3		
MGT 451	Quality and Project Decision-Making for Managers	3		
MGT 460	International Issues in Business	3		
MGT 465	Strategic Management	3		
Total Core Credits			42	0

Your Pathway to an IWU Bachelor Degree

IWU Bachelor Degrees require **120** credit hours

Associate Degree Credits:	61
B.S. Core Credits Remaining:	42
Gen. Ed. Credits Remaining	15
<i>Additional Credits Needed to Reach 120:</i>	2

These may be taken at IWU or any regionally accredited institution.

*Transfer pathways are produced as a service to associate degree students. Every effort is made to maintain up-to-date and accurate information; however, this information is subject to change. Such changes take precedence over the information on this guide. Students should work with their current advisor and an IWU advisor. Responsibility for complying with all applicable requirements ultimately rests with the student.

**Transfer pathways are intended as general guides and do not guarantee the transferability of credits. Official credit evaluations will be completed upon admission and receipt of official transcripts.

To Speak with an Enrollment Counselor Contact:

Toll Free 866-498-4968

iwu-enroll@indwes.edu

www.indwes.edu/admissions/online/online-transfer

Updated:
2/11/2026